



Questions and Answers for
Solicitation No: R-15-010-PC
Request for Proposals
Revenue Consulting Services
August 13, 2015

Please note: The questions below are not entirely inclusive of all questions received. An additional document will be posted no later than August 17, 2015 at 4:00 p.m.

- 1. Given that the responses are limited to 25 pages excluding the required forms and cover, do resumes and copies of prior similar reports count toward the page limit?**
 - *Resumes and prior similar reports may be included as Appendices and not count towards the page limit.*

- 2. The RFP instructs to number every page beginning with the cover letter. Should the required forms also be numbered?**
 - *Yes.*

- 3. Can you provide a copy of the most recent Bond Allowable Test performed by SAWS or a consulting firm?**
 - *Please see supplemental information, uploaded to the SAWS website as a separate document at the following link:
http://www.saws.org/business_center/ContractSol/Drill.cfm?id=1457&View=Yes*

- 4. If the bond allowable test was performed by an outside consulting firm, what were the hours and the fees for the last Bond Allowable Test? Was there any onsite work and if so how long was the consultant onsite for?**
 - *The attached bond allowable test was provided by the SAWS Co-Financial Advisors as part of the requirements for the most recent revenue bonds issuance. Any fees associated with preparing the bond allowable test were included in the financial advisory fees related to the bond issuance. There was no onsite work performed by the Co-Financial Advisors relating to the preparation of the bond allowable test.*

- 5. How many on-site meetings are required or anticipated by staff and/or presentations of the financial forecast to SAWS Board or City Council relative to the scope of services?**

- *SAWS would anticipate one (1) on-site meeting with SAWS staff and potentially one (1) additional on-site meeting or briefing of results with SAWS staff, SAWS Board of Trustees and/or City Council.*

6. Will this financial analysis for Project Water include water and wastewater revenue and expenses or those just for water service? In other words, will the anticipated costs for Project Water be borne by all of SAWS customers or only by SAWS water service?

- *The revenue required to support the Project will be generated from the Water Supply Fee, which is paid by customers receiving water service from SAWS. However, included in the projections of revenues, expenses, and debt service, SAWS will be providing the consultant projections for Water Delivery, Wastewater and Heating & Cooling, as well as Water Supply.*